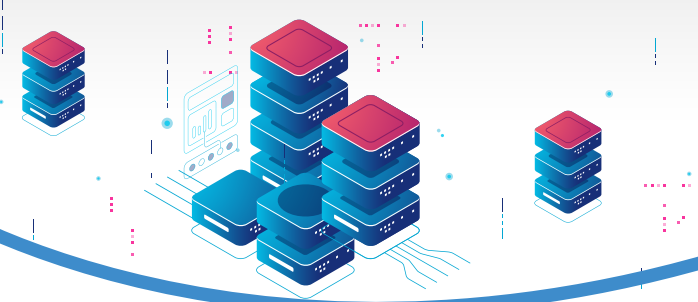


THE TRUE COST OF IT ASSET DISPOSITION AND DATA CENTER REFRESHES



Rack Decommissioning

Removal of powered-down equipment from affixed position in racks and inventory.

Cost

\$700.00 Per Rack
\$18.00 Per Server

Based on 100 racks (40 servers/rack)

Save money by transporting in secure truck and shredding at Apto facility!

On-Site Labor & Processing

Apto deploys a Field Technician and local subcontracted ITAD technical specialists for inside decommissioning, inventory, packing and on-site data destruction services.

Cost

Technical/General Labor Blend
\$85.00 / Hr.
\$20.00 / Sq Ft.
NIST 800-88 Secure Data Erasure
\$5.00/HDD

Based on 3500 sq.ft data center



Logistics

Secured, sealed, dedicated transport from client facility to nearest Apto facility for processing.

Cost

\$2,500.00 per Truck
at \$3.75 per mile

1 Mile

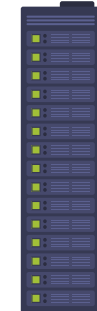


REMARKETING

Equipment with residual value are sold through our resale channels, operating on a revenue share model.

Average Return on Servers: \$273.50

*Based on Dell R720 with 10 HDD



RECYCLE

Equipment with no residual value (e-waste) is recycled through Apto's downstream recycle partners. Apto operates on a zero-landfill policy!



OVERALL COST ANALYSIS FOR THIS PROJECT IS AS FOLLOWS

	SERVERS 4,000	RACKS 100	HDD 16,000
Recovery Estimate			\$ 1,094,000.00
Remarketing Fees			\$ 328,200.00
Estimated Project Costs			\$ 70,000.00
Estimated Processing Costs			\$ 12,000.00
Estimated Data Erasure Costs			\$ 82,000.00
Estimated Net Recovery to Client			\$ 603,800.00